## **Social Media Best Practices**

Going viral for the right reasons can be the best thing that ever happened to your business. Going viral for the wrong reasons can be the worst. Here are a few best practices to help you along the way.

- Optimize your Facebook Page for success
  - o Have a profile picture and a banner/cover photo of your store
    - Ideas for profile and banner/cover photos could include: a picture of your store, products you sell, Hunt Brothers® Pizza, the owner and family, your store logo, a mascot, or anything else
    - Refrain from alcohol or tobacco products as this will prevent your ability to boost any material and goes against Facebook's advertising policy
  - o Change your Username to your store name so consumers can find you easily
  - o Fill out your About section with as much information as appropriate
    - Your bio, categories, service area, address, store phone number, website (if you have one), store hours, services, and any other fields that pertain to your business
- Post regularly and be authentic
  - We are going to help with some initial posts and boosting
  - o Your community engages with you because they trust you and the like you
  - They need to hear your voice selling Hunt Brothers® Pizza and engaging and supporting the community
  - o ALWAYS HAVE A PHOTO or video with every post
  - Use every Facebook communication tool available to you such as: posts, stories, events, ads/boosting and any new tools Facebook may start in the future
  - Share your posts to local Facebook community pages and groups
  - o If comfortable, tag your employees in the post. If they like, share, and/or add the post to their Facebook Story or page it will increase engagement
  - Add Hashtags at the end of your post add hashtags of key words e.g., #pizza #wings #(CitySt) #giveaway #localbusiness #HuntBrothersPizza
  - ALWAYS HAVE A CALL-TO-ACTION e.g. Buy Now; Order Online Today; Click Here – be sure to include the link to your online menu!
  - Time of day guidelines:
    - o If you are making one post per day, target Brunch
    - o If you are making multiple posts per day, target Brunch and Dinner
      - Brunch: 10:30 11:30 am
      - Dinner Planning: 4:00 pm
  - You can schedule posts in advance
    - You can sit down and schedule a week/month of posts
  - Be creative and engage your community

- o You want people to like, follow, and share
- o Think of monthly promotions people will share
- Create and adhere to Social Media policies and guidelines
  - o Keep posts focused on engagement and selling Hot Fresh Pizza
  - o Try to respond to questions/comments/issues within 24 hours
  - o How to handle feedback:
    - Negative Feedback:
      - "Thank you for your feedback. Please send us a private message so we can try to make it right."
    - Positive Feedback:
      - "Thank you for your feedback, we're glad you had a good experience!" And encourage them to leave an official review (if they haven't done so already.)
- Promotional Ideas
  - o Enter to win: Add a Free Menu Item that is an entry to win a prize
    - Gift Cards
    - Pizza Party
    - Items tents, coolers, grills, dog beds use your imagination
    - Enter-to-wins engages people with your online menu and captures their email addresses which we can then send emails encouraging them to return to your business)
  - Create Facebook Events to highlight an event at your store. Encourage people to RSVP with prizes for those who sign up and who sign up early.
    - E.g. Create a Facebook Event for Sample Day
  - Monthly Birthday: Tag someone who was born that month and they may win a free pizza
  - o Fundraiser: \$1 from every pizza purchased online goes to the school/church

Always remember information that is posted has your store's name and reputation alongside it. Posting family-friendly content is a safe best practice.

For more information, reach out to Jennifer.rose@hbpizza.com